COUNTY EXECUTIVE OFFICE 2012 Update to the 2010 Business Plan





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TABLE OF CONTENTS

Executive Summary1
Update to Key Performance Measures & Reporting1-7
Organizational Chart Update8

Executive Summary

The County Executive Office (CEO) is pleased to present 2012 updates to performance measures reported in the 2010 Business Plan. The measures indicate the degree to which the CEO ensures milestones and Board direction are met.

The CEO is currently in the process of establishing a Balanced Scorecard (BSC) to enhance the performance measurement for our organization. This is part of a countywide initiate to align each agency's performance measurement to the County goals and objectives. New performance measures will be presented as part of the 2013 Business plan to better identify the responsibilities of the CEO and why it is important to stakeholders. Our new performance measures will indicate how our activities align to the County's Mission Statement and the effectiveness of the identified activities.

2012 UPDATE TO 2010 STRATEGIC GOALS

The CEO has adopted four goals to achieve its mission. These goals convey the value that the office provides to County government and to the community it serves.

Goal 1:Facilitate, support and ensure the implementation of decisions by the Board
of Supervisors in a proactive style focused on customer service

This goal describes the CEO's comprehensive role in providing the Board the assistance needed to make informed decisions on a variety of issues that impact businesses and residents. Upon completion of Board review and direction, CEO staff ensures that implementation is completed in an efficient and cost-effective manner.

Goal 2: Improve County government's effectiveness in addressing community issues and needs

The CEO continues to look for new administrative structures and processes to improve County government's ability to effectively address the issues and needs of the community. In addition, the CEO ensures a consistent approach in addressing community issues through a Corporate Management System, which includes the Strategic Focus effort, Strategic Financial Plan, Department Business Plans, and employee training.

Goal 3: Ensure the financial strength and integrity of the County of Orange

Financial management, to a large extent, includes the use of County resources to effectively operate the County. In addition, prudent financial and operational management helps maintain and enhance the County's credit rating and confidence with Wall Street, resulting in reduced costs for borrowing money to fund Board approved strategic priorities. The County's strategic financial planning efforts over the last 12 years have provided an important hedge against changing economic conditions, and reducing the County's bankruptcy indebtedness.

Goal 4: Preserve and advance the regional services and infrastructure that the Orange County community relies upon by working collaboratively with other levels of government and community-based organizations to ensure that regional issues and needs are addressed

The CEO is responsible for safeguarding community interests, which involves the development of County responses to Federal, State and local issues or mandates. Several of the projects identified in this business plan require favorable legislation for full implementation of the County's position. The County is the main provider and coordinator of regional projects and essential public services. The issues addressed by the Board and implemented by the CEO have considerable impact on residents' quality of life. They also require collaboration from various segments of the community and effective communication with employees, residents, office holders and other stakeholders.

Goal 1: Facilitate, support and ensure the implementation of decisions by the Board of Supervisors in a proactive style focused on customer service

Performance Measurement - Goal 1

Outcome Measure	FY 10-11 Results	FY 11-12 Plan	FY 11-12 Anticipated	FY 12-13 Plan	How are we Doing?
			Results		
Board Rating of					
CEO Support	As a cost-	The CEO will	As a cost-	The CEO will	The Board of
	saving	continue to	saving	continue to	Supervisors provides
What: Board	measure,	conduct	measure,	conduct regular	immediate feedback to
Members rate	the CEO	regular	the CEO	briefings with	the CEO and staff at
quality of support	delayed	briefings with	delayed	each Board	regular briefings. CEO
provided by CEO	utilizing a	each Board	utilizing a	office.	staff continues to meet
	consultant	office.	consultant		Board expectations.
Why: To provide	to conduct		to conduct		
CEO with	the survey.		the survey.		
feedback on					
quality of support					
provided to the					
Board.					

Goal 2: Improve County government's effectiveness in addressing community issues and needs

Performance Measurement - Goal 2

Outcome Measure	FY 10-11	FY 11-12	FY 11-12	FY 12-13	How are we
	Results	Plan	Anticipated	Plan	doing?
			Results		
Agency/Department	Working with	CEO	There are now	County	Use of Social
ratings of value of	CEO/IT and	Community/Media	over 35 County	agencies/departments	Media is
strategic, financial,	departments,	Relations is	social medial sites	are beginning to use	intended to
technology, and	standards have	developing	and a social	mobile applications to	meet the
communications,	been developed	additional policy	media directory	improve public	public's needs
provided by CEO	for the use of	recommendations	on the County	reporting of issues	for accurate and
	approved Social		Internet listing all	and concerns as well	timely
What: Provide CEO	Media sites.		of the County's	as enhance the	information
with feedback on	There are now		uses of social	distribution of	about County
agency/department	over 30 County		media. The	information to the	programs and
assessment of the	Social Media		County has also	public.	services.
value of the strategic,	sites in use and		entered into a		
financial, technology	the number of		contract for the		
and communications	users increase		implementation of		
support provided by	on a daily basis,		a new internet		
the CEO in improving	showing the		Content		
their ability to address	public is		Management		
community issues and	adopting this		System which will		
needs.	way of		improve the		
	communicating		County's efforts to		
Why: To measure the	with County		make information		
effectiveness of the	Government.		readily available		
leadership and			to the public in the		
services provided by			internet.		
the CEO to					
agencies/departments.					

Goal 3: Ensure the financial strength and integrity of the County of Orange

Performance Measurement - Goal 3 Credit Ratings

Performance Measure	FY 10-11 Results	FY 11-12 Plan	FY 11-12 Anticipated Results	FY 12-13 Plan	How are we doing?
Credit Ratings What: Ratings by major bond rating companies (Moody's, S&P, Fitch) Why: Credit ratings indicate financial creditworthiness and factor into our borrowing cost.	Moody's and Standard & Poor's continued County's issuer ratings of Aa2 and AA-, respectively. Maintained the highest short-term ratings from Moody's, Standard & Poor's and Fitch; MIG 1, SP1+ and F1+ respectively	Maintain/ Improve Rating given a changeable economic environment	Moody's and Standard & Poor's issuer rating for the County of Orange are Aa1 and AA- respectively. Maintained the highest short-term ratings from Moody's and Standard & Poor's; MIG 1, SP1+ respectively.	Maintain/ Improve Ratings	The County has improved its credit rating with Moody's and maintained its credit rating with Standard & Poor's.

Goal 3: Ensure the financial strength and integrity of the County of Orange

Performance Measurement - Goal 3 Strategic Financial Plan

Performance Measure	FY 10-11 Results	FY 11-12 Plan	FY 11-12 Anticipated Results	FY 12-13 Plan	How are we doing?
County Proposed Budget consistency to Strategic Financial Plan (SFP). What: Indicates extent departments consider SFP in developing programs/budget. Why: The budget implements the first year SFP and requires consistency.	ResultsThe adopted FY10-11 budgetcontained 686.2min discretionaryfunding, \$26.3mhigher than usedin the SFP. Thebudget increasedgeneral purposerevenues up to 5%to reflect a slightrecovery andadded transfersfrom othersources necessaryto maintaincritical publicsafety services.	PianThe adoptedFY 11-12Budgetcontained\$663.8m indiscretionaryfunding,\$9.7m higherthan used inthe SFP and\$22.4m lessthan FY 10-11funding.Departments'concertedefforts toimplement a5% cut in NetCounty Costwhere theprimaryreason for thepositivevariance.Critical publicsafety serviceswere funded.		The December 2011 Plan projects \$612.6m available for FY 12- 13 and base requests of \$688.6m (resulting in a funding gap of \$76.0m. Departments' continued efforts to contain costs and slightly better than projected revenues reduce the projected gap to \$32.1m entering into the FY 12-13 budget process.	The SFP continues to be an excellent financial management and strategic planning tool for the Board and County Management. Decisions are made in context of the SFP recommendations. The 2012 SFP process will begin in August 2012 with presentation of the plan to the Board of Supervisors schedule for December 2012.
			technology projects		

Goal 4: Preserve and advance the interests of the Orange County community by working with other levels of government and ensuring that regional issues and needs are addressed

Performance Measurement - Goal 4

Performance Measure	FY 10-11 Results	FY 11-12 Plan	FY 11-12 Anticipated Results	FY 12-13 Plan	How are we doing?
Legislative Agenda and local government awareness of regional services and coordination provided by the County. What: Provide local Orange County agencies and local business leaders information on the County's leadership positions on current issues and legislation. Why: Provides CEO, local agencies and local business leaders with a measure of the success of the CEO's efforts to define an appropriate legislative agenda and achieve results favorable to Orange County.	The current legislative platform reflects enhanced efforts to incorporate the objectives and business needs of the County departments and Board of Supervisors	In addition to the regular publication of an annual Legislative Platform and Legislative Bulletins for Board meetings, the CEO continue to incorporate the ideas and concerns of major County stakeholders in this process through working with their legislative staff.	A legislative platform that incorporates the objectives and business needs of the County departments and Board of Supervisors.	Continue to incorporate concerns of major County stakeholders in the legislative process and publications through working with their legislative staff.	CEO/Legislative Affairs is working with major public agencies and select major employers in Orange County to develop a regular platform for sharing ideas and challenges as well as a means for cooperating on addressing these challenges. The County continues to seek collaborative projects to provide services to the public by contract or joint agreements with cities and special districts.

APPENDIX A



County Executive Office · 2010 Business Plan

8